

RANDY NELSON

Springfield, OR 97477

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Focused and inclusive professional manager with extensive onboarding, training, managing, mentoring, payroll, recruiting, business development and marketing experience.

Authorized to work in the US for any employer

Work Experience

President/Owner

Ciderlicious Cider Garden - Eugene, OR

January 2016 to Present

- Brought to market a unique and successful hard cider centric concept to the Pacific Northwest
- Operate and manage multiple food and beverage mobile units for on-site events, off-site events, catering, and year-round consumer services
- Quintupled sales since the first year of operations, via constant market evaluation and pivoting
- Primary responsibility for employee recruiting, hiring, training, mentoring, evaluation, industry licensing

Warehouse Manager

Down To Earth Distributors, Inc. - Eugene, OR

2014 to 2015

- Directed and managed more than 30 warehouse and production team members in a high-volume organization
- Dispatched, routed, and monitored a team of 8 CDL drivers
- Managed and secured physical facilities and assets

Inside Sales, Dispatcher, Shipping & Receiving

Coastwide Laboratories - Wilsonville, OR

2009 to 2013

Education

MBA in Marketing

University of Oregon - Eugene, OR

September 1996 to December 1998

Bachelor's degree in Finance

University of Oregon - Eugene, OR

September 1992 to June 1996