



# Rakesh Anand

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## **Professional Summary**

I am a hardworking, adaptable and ambitious professional with strong problem solving skills. I have high levels of self-motivation and determination to excel in my job and have a successful career, as well as make the company I work for be more competitive. Very much loyal towards my organization highly motivated in Sales Associate with extensive customer service and sales experience & in operations experience. Outgoing sales professional with track record of driving increased revenue, improving buying experience and elevating company profile with targeted markets. Consistently recognized for sales performance and excellence in customer service.

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## **Skills**

- Sales Management
- Operation Management
- Team Management
- Team Leading
- Time Management
- Problem Solving
- Warehousing management
- SAP knowledge

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## **Career history**

### **Sales & Operation Manager Rocking Deals Pvt. Ltd.**

Oct. 2020 – March 2023

#### **Key Responsibilities:**

Sales Planning, Vendor Management Orders Execution, All operations Activities, Stock arrangement, Dispatches Warehouse coordinating, QC Checking,

**Sales & Backend Operations Manager Air communication Services Pvt. Ltd.**

Sep. 2019 – Aug. 2020

**Key responsibilities**

Backend Operations, Stock Management PO management, Stock Dispatches, Delivery tracking, Documentation Management.

**Operations Manager Rocking Deals Pvt. Ltd.**

April. 2017 – Feb. 2019

**Key responsibilities**

Vendor Relationship Management, PO Execution Stock Management, Warehouse co-ordination. Procurement of Spare Parts, Time Management.

**Deputy Manager Spice Mobiles Ltd.**

Nov. 2006 – May. 2016

**Key responsibilities**

Reports, PO execution, Claim Processing, Finance Approvals, 1st Level Communication Stock. Allocation, Warehouse co-ordination, all operation Day to day activities.

**Manager Sales Cell Shoppe**

Sep. 2004 – Nov. 2006

**Key responsibilities**

Branding & merchandising, Building Sales Channel, Handling channel sales, Building relationship with retailers, Training on products, New Schemes Communication, Boosting Sales. Telecalling Sales, Sale Lead generation.

**Manager Sales Cell Solutions India Pvt. Ltd.**

Aug. 2002 – Aug. 2004

**Key responsibilities**

Branding & merchandising, Building Sales Channel, Handling channel sales, Building relationship with retailers, Training on products, New Schemes Communication, Boosting Sales.

**Executive Sales Air Phone Communications India Pvt. Ltd.**

Jan. 1999 – July. 2002

**Key responsibilities**

Branding & merchandising, Building Sales Channel, Handling channel sales, Building relationship with retailers, Training on products, New Schemes Communication, Boosting Sales.

**Education**

**Two year Diploma in Fashion Design IIFT.**

1993-1995

**Senior Secondary CBSE**

1991

**Drop Out Graduation Delhi University**

1995

**References**

Akash Singh (India) C/o Rocking deals Pvt. Ltd.

**+91 9999368249**

Naveen Bajaj (India) C/o. Spice Mobiles Ltd.

**+91 9711207171**

Harmeet Kalra (India)

**+91 9871330049**

Rajan (Australia)

**+61 450259992**

**Hobbies**

**Traveling**

**Languages**

**English Hindi Punjabi.**