

REGINALD HODGES JR

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Career Objective:

Seeking a long-term career for a motivated technology professional with excellent leadership and project completion abilities focused on delivering high-quality results. Hardworking and eager to demonstrate my skill sets with an eagerness to learn and grow with a company.

Work Experience:

Engineer Technician, Johnson & Johnson- Jacksonville, FL March 2021- August 2025

supported manufacturing operations, focusing on equipment installation, qualification, and maintenance. Key responsibilities include troubleshooting electro-mechanical equipment, and PLC systems, providing technical training, optimizing processes, and ensuring compliance with safety and quality standards.

Unloader, United Parcel Service – Jacksonville, FL Jun 2019 – May 2021

Perform all tasks in accordance with standard operating procedures, to ensure a safe work environment for all associates.

- Lift and sort packages weighing up to 75-135 pounds onto conveyor belts

Sorted packages to current location according to label and load charts

Unload trucks at a quick pace to maintain high productivity and flow

Account Manager, Champion Brands, Inc. – Jacksonville, FL Aug 2014 – Dec 2018

- Managed 30 accounts grossing over 2.1 million a year
- Performed research and analysis of potential commercial buyers to identify service benefits and costs savings
- Seized opportunities to build positive relationships by actively listening to the needs of the buyer
- Provided solutions to improve their bottom line
- Conducted product demonstrations to showcase the advantages of products and services
- Mended broken business ventures recording an 85% increase within the year

Assistant Store, Manager Rent-A-Wheel – Brunswick, GA Jan 2014 – Jun 2014

- Gained experience leading large teams in corporation-wide leadership training programs
- Learned the importance of leadership in setting the culture of a team
- Motivated teams where the culture focused on the customer experience
- Responsible for three supervisors and twelve employees
- Managed store operations with 50 employees
- Implemented initiatives to reduce out-of-stock items and improve customer service
- Organized monthly cookouts with the local radio station to develop a presence within the community
- Brought in new inventory for variety resulting in an increase of profits
- Trained technicians on Hunter's Smart Weight Pro wheel balancing systems and TC39 Hunter Tire Changer

Work Experience (continued):

General Manager, Aarons – Bryan, TX May 2011 – Dec 2013 • Served as the senior on-site staff member and was responsible for leading a team of up to 120 employees (including seasonal help)

- Overhauled operational and loss prevention standards to achieve store shrinkage average of less than 1% for a flagship store with over \$4million in annual sales
- Provided training to all sales staff as well as managers, associate managers, assistant managers, and operations leaders on topics such as sales goals and corporate identity
- Recognized as being top in the region for successful hiring and training procedures
- Awarded for achieving the largest increase of new customers in a single quarter by adding 450 new accounts and awarded for achieving the lowest percent of late payments received in a quarter

Education & Training:

Florida State College at Jacksonville

Associate of Science Engineering Technology Graduating Summer 2021

OSHA 30 General Industry Card – 2020

Hydraulics Certification – 2020

Pneumatic Certification - 2020

Motors & Controls training – 2020

Mechanical Devices certification – 2020

Drive & Pumps training – 2020

Robotics Certification – 2020

Hydraulics Certification – 2020

Pneumatic Certification - 2020

Snap-On Meter certification – 2019

Leander High School, Leander, TX Graduated 2008

Awards and Recognition:

Letter of Recognition by Congressman John Carter, U.S. Representative for Texas's 31st Congressional District