**Rhonda Teague**

teaguer@twl24.com 980-228-8963 cell

**Education:**

 Jackson State University BS 1993, Jackson, MS

**Professional Development:**

 Actioned/thrilled leadership, adaptable communication, collaborative

 networks

**Professional Experiences:**

Consultant|Data Analyst | Founder 2012-2022 Jackson, MS to Charlotte, NC

 Learning & Development Child Care Association, LLC

* Dynamic research- 10-year lifecycle in collection of qualitative data on child trauma and fatalities.
* Curiously organized and developed unique safety training modules with sample subjects, tests as well for 25-year lifecycle.
* Intriguing benefits, projections, customizations/recommendations
* Well defined marketing to business designated entities.

Business Development Manager | Founder 2006-2020 Jackson, MS

 Talk, Walk & Learn Center, LLC/SHIFTS Night Care Center, LLC 24/7 learning care services

* Impacted stakeholder and client relations growth by 43%, market research, strategic partnership.
* Amplified business and community engagement by 31%.
* Quarterly communication with State Labor Market Department regarding city population, growth of/in businesses and subsequent support systems- childcare.
* Creatively designed successful solid visuals and sales script for a 24% client intake, maintenance and retention with a 6% loss- representative of client’s financial ability and willing connection with set program and behavioral environment.
* Quarterly review of marketing plan, talent acquisition; with continued data of unique 4.5 week training of new staff and annual unique staff training; review client feedback.
* Created and allocated budget expenditure with 17% increase of designated line items that enhanced client retention and their verbal marketing.

**Key Skills:**

* Business and Government:State/Local/Federal relations
* Client/Vendor relationship Management
* Potential global client relations and international development
* Territory growth, competitive strategies
* Primary point of engagement: stakeholder and client
* Self-management, teamwork, security
* Timeline strategy management
* Negotiation strategies
* Design trend ideation and evaluation studies
* Technical and proposal writing
* Social media marketing, digital marketing and editing
* Cross-cultural/ethnic competency

Greetings HR Director;

Engagement in interpersonal and social intelligence behavior through varied businesses, agencies and local/ state/ federal governments, has been my employment experience for about two decades. I introduce myself as ‘observationally personable’, who enjoys working out of a Hexagon- to show 6 workable paths for the betterment of individual, businesses, and communities.

Through the above skillsets, modeling cross-cultural agility, empathy diverse culture towards building trusting relations. I am accustomed to collaborations in client facing roles. I’ve had and learned from those experiences that were stressful, difficult, criticize, deadlines that are worked through those collaborations. My 20+ years of working with children and families in various states of protection, which allowed for interactions/trust from parents (India, Romania, Mexico, Philippine, German, Sweden, Polish and America)

As an entrepreneur, I specifically chose the engagement in director of business development in which I utilized prior experiences: budget, payroll resources, staff, and community relations. This position pushed me to create a skeleton and then flesh it out for the growth of the company. An example: the company website <https://www.twlsnc24hr.com> , continued contacts of parents and future entrepreneurs from 48 states and 9 countries wanting services and how it works.

As for your company, after the tutelage of this new business environment, learning the brand, the cultures, I can utilize my transferable skills toward gaining my functional stride.

Presented are my contact information: 980.228.8963 cell, or email: teaguer@twl24.com

Regards,

Rhonda Teague