

# YAWAR WANI

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## SUMMARY

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Experienced Customer Service Representative and Salesperson with a Bachelor's degree in Science, specializing in Digital Marketing, high ticket sales, and customer satisfaction. Adept at handling customer inquiries, achieving exceptional sales results, and fostering positive customer relationships. Proficient in teamwork, leadership, and closing sales effectively.

## OBJECTIVE

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Results-driven and detail-oriented Business Development Associate with a strong background in sales, market research, and client relationship management. Seeking to leverage excellent communication and negotiation skills to drive revenue growth, build lasting partnerships, and contribute to the overall success of a dynamic team. Eager to apply my expertise in identifying new business opportunities, optimizing strategies, and achieving sales targets in a growth-oriented organization.

## PROFESSIONAL EXPERIENCE

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### Customer service representative

July 2022 - Dec 2022

Airtel . Dalgate Srinagar .

Provided exceptional customer service by handling inquiries, resolving complaints, and processing orders. Maintained accurate records and built positive relationships with clients.

### Sales person

Jan 2021 - August 2024

Forever living products international . Srinagar .

Managed customer inquiries, provided product information, and closed sales deals. Maintained relationships with clients to ensure customer satisfaction.

## EDUCATION

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### Bachelor's of science

2020 - 2023

Gandhi memorial college . Hawal chowk Srinagar .

## COURSES AND CERTIFICATES

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### Digital marketing mainly how to high ticket sales and customer satisfaction

Oct 2023 - Jan 2024

Digitalpreneur. Online .

Developed expertise in digital marketing strategies focused on high ticket sales and customer satisfaction through hands-on training and coursework. Acquired knowledge in effective online advertising, content creation, and customer relationship management to drive business growth.

## SKILLS

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- Customer service customer handling high ticket sales closings team work leadership skills

## LANGUAGES

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- English Hindi and urdu